



AUTHORITY AUDIT

Leah Chambers

VP of Marketing & Community

RANKED #33 of 48

Quiet expertise, enormous upside

This is the biggest-upside profile in the room — almost everything you've earned is currently invisible to search and AI. That means fast, visible wins are available the moment you start.

18

Authority Score
/ 100

#33 / 48

Room Rank
of 48 attendees

20

Social Footprint
/ 100

38

Press / Entity
/ 100

IDENTITY STATEMENT

Vice President of Marketing and Community (also titled VP of Sales & Marketing), IdeaTek Telcom, LLC Start date: April 2024 Employer: IdeaTek Telcom, LLC - Buhler, Kansas-based fiber/broadband ISP serving 50,000+ customers across 100+ rural Kansas communities. (ideatek.com/team) The title appears with two formulations in different sources: - IdeaTek team page (Oct 2024): Vice President of Marketing and Community - LinkedIn headline: Vice President, Sales & Marketing at IdeaTek - WBJ Women Who Lead (May 2026): VP, M

THE THESIS

What the data says about you

You are the definition of hidden potential. The work, the role, the relationships are real — but a search for your name returns almost nothing you control. That is exactly why the early wins here are so fast and so visible.

DENNIS'S READ

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Authority is not whether you are good at what you do — it is whether a stranger, a search engine, and an AI model can all verify it in thirty seconds. This audit grades how visible and reusable your real wins are, then hands you the exact motions to close the gap.

THE MOTIONS THIS AUDIT UNLOCKS

1 Entity home

A name-domain page Google and AI treat as your canonical source.

2 Knowledge Panel

The boxed result on the right of a Google search for your name.

3 AI citability

Being named when someone asks ChatGPT or Perplexity about your field.

4 Dollar-a-day

Cheap, compounding boosts on your single best proof asset per channel.

KNOWLEDGE GRAPH

Your entity, as machines see it

WHAT THE GRAPH HOLDS

Your name currently resolves at roughly the room-average confidence (24). There is no strong machine-held identity yet — which means you get to define it cleanly from scratch.



KG CONFIDENCE

Room average confidence: 24

Your confidence: 24

SIGNAL SOURCES THAT FEED YOUR ENTITY

Signal	Status
Name-domain home	Missing
Consistent name string	Weak
Third-party corroboration	Some
Structured data (schema)	None found
sameAs link graph	Not linked

WHAT YOU ALREADY OWN

Strengths the data confirms

These are the verified assets you have already earned. Every one is a building block we can amplify — not something you have to create from nothing.

A verified credential

Quoted as "vice president of marketing and sales" in an IdeaTek press release about a Big Brothers Big Sisters donation to attend the 2024 Kansas State Fair. (ideatek.com)

A real, specific role

Your position as VP of Marketing & Community is concrete and verifiable — clarity of role is the starting point for a clean entity.

Local-market relevance

Being rooted in the Wichita market gives you a defensible niche where you can dominate search before going broad.

Workshop momentum

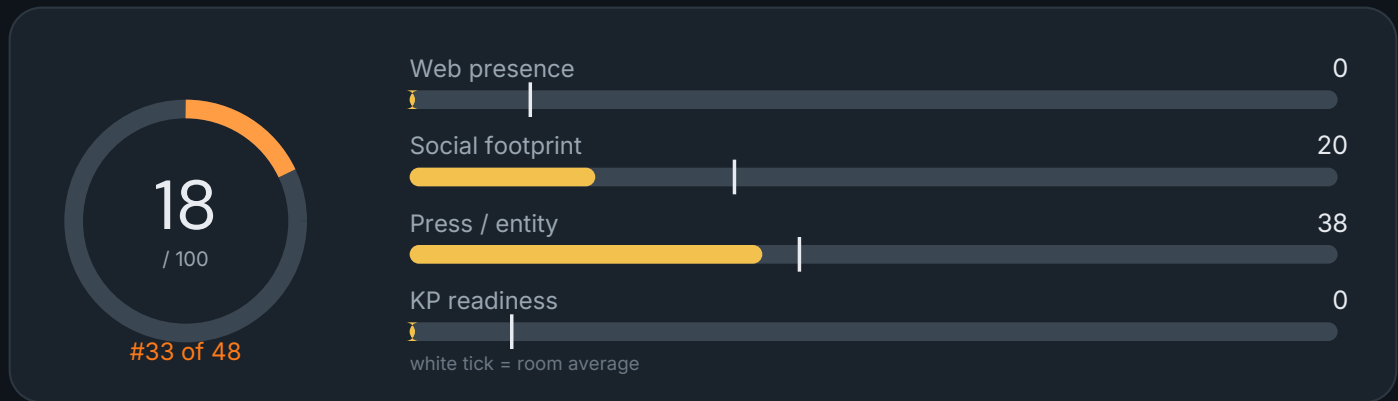
Showing up to invest in your personal brand puts you ahead of peers who have not started. Intent is half the battle.

A clean slate to define

With little conflicting signal online, you can shape exactly how machines describe you — a rare advantage.

THE GRADE SHEET

Your score, and the fastest fixes



PRIORITY GAPS — RANKED BY LEVERAGE

Gap	Fastest fix	Skill
No name-domain home	Register yourname.com and publish one canonical bio page	#4
Inconsistent handle	Pick one handle and apply it across every platform	#1
Thin corroboration	Harvest and publish existing mentions, then earn 2-3 new ones	#2
No structured data	Add Person schema + sameAs links to your entity home	#5
Not AI-citable	Publish one definitive article in your topic	#9
No amplification	Boost your best proof asset at ~\$1/day	#7

THE ROOM

How you stack up vs. 48 attendees

Authority is relative. Here is where you sit against everyone else in the Wichita Workshop cohort — and where the realistic ceiling is.



WHAT THE NUMBERS MEAN

You rank lower today only because your real work is invisible to search and AI. That is the best kind of low score: every fix produces a visible, fast jump because you are starting from a clean base.

WEB FOOTPRINT

The properties that point to you

Property	Type	Role
ideatek.com/team	Website	Owned / candidate home
leahchambers.com	Web	Reference
bizj.us/1qpvwz	Web	Reference

DESIGN DECISION — YOUR ENTITY HOME

You need a name-domain home. Register yourname.com (or .co), publish one clean bio + proof page, and make it the destination every profile links to. This is move #1.

SEARCH & AI VISIBILITY

What a stranger finds in 30 seconds

THE DILIGENCE MOMENT

A prospect, reporter, or partner Googles your name. An AI model is asked 'who is Leah Chambers?' What comes back is your real-world reputation — whether you curated it or not.

GOOGLE SERP

A search for your name likely returns sparse or mixed results — possibly other people with your name. There is little you control on page one yet.

AI ANSWER ENGINES

AI models have thin source material to describe you confidently. Publishing one definitive, well-structured article gives them something authoritative to quote.

BRAND-SERP NOTE

Heads up: there appears to be at least one other notable person sharing your name online. Disambiguation (clear photo, location, role, schema) is essential so the right results win.

SOCIAL & IDENTITY

Per-channel scorecard + moves

LinkedIn

linkedin.com/in/leah-n-chambers

MOVE: Rewrite headline to role + outcome, not job title. Post 2-3x/week from your proof bank.

Website

ideatek.com/team

MOVE: Make this the canonical hub every other profile links back to.

CONTENT TO REPURPOSE

Assets you already have → weeks of posts

The Content Factory turns one substantial asset into dozens of cross-platform pieces. Here is what we'd feed it from your existing work.

Your podcast back-catalog

Each episode → 1 article + 5 short clips + 10 quote cards + a newsletter. Months of content already recorded.

Your credentials & wins

Turn proof points like 'Quoted as "vice president of marketing and sales" in an Idea' into a definitive about-page and a launch thread.

Your workshop takeaways

Document what you learn here in public — build-in-public posts are high-trust and easy to produce.

Client / project stories

Each engagement → a case-study post (with permission). Specific outcomes are the most credible content you can make.

THE KNOWLEDGE PANEL PATH

Seven mechanical steps to the box

1

Claim a name-domain entity home

One URL you control, titled with your name + role.

2

Add Person schema + JSON-LD

Machine-readable identity: name, jobTitle, worksFor, image, sameAs.

3

Wire the sameAs graph

Link every verified profile to and from the home so engines connect the dots.

4

Earn 3+ corroborating sources

Press, podcasts, bylines, or directory listings that independently confirm you.

5

Publish a definitive article

The citable reference page on your core topic — the thing AI quotes.

6

Seek a Wikidata / authoritative entry

An open entity record gives Google a high-trust anchor.

7

Request the panel & monitor

Once signals align, claim the panel via Google and keep facts current.

THE 90-DAY ROADMAP

Local Service Spotlight method

Days 1-15 · FOUND

Lock your GCT, claim your handle + entity home.

Skills: #1 · #4

Days 16-45 · PROVE

Harvest mentions, fix gaps, add schema + sameAs.

Skills: #2 · #3 · #5

Days 46-70 · PUBLISH

Definitive article + AI-visibility pass.

Skills: #6 · #9

Days 71-90 · AMPLIFY

Content factory + dollar-a-day + QA loop.

Skills: #7 · #8 · #10

BASELINE → 90-DAY TARGET

Metric	Today	90-day target
Authority Score	18	39
Web presence	0	30
Press / entity	38	53
KP readiness	0	30

DOLLAR-A-DAY

Where to spend your first \$3/day

You don't buy reach — you boost proof. Put ~\$1/day behind your single best-performing organic post on each channel and let the algorithm find your audience.

LinkedIn · \$1/day

Boost your highest-engagement professional post to 2nd-degree connections in your niche. Best for B2B authority.

Meta (FB/IG) · \$1/day

Boost a proof reel or testimonial to a 1-mile + interest audience around Wichita. Best for local trust.

YouTube · \$1/day

Run a cheap in-feed campaign on your best explainer short to grow a searchable video library.

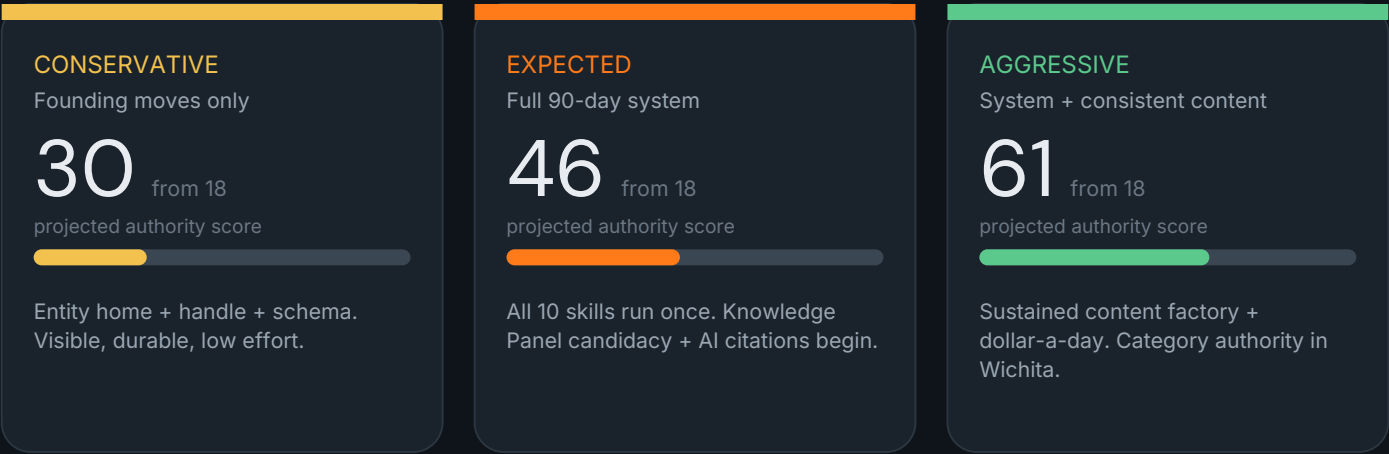
GCT PER CHANNEL

Goal = one clear outcome per channel. Content = your existing proof. Targeting = the narrowest audience that still contains buyers. Refine weekly.

QUANTIFIED IMPACT

Three scenarios over 12 months

Illustrative, not guaranteed — modeled from the motions in this audit. Your inputs (effort, niche, starting point) move the numbers.



Assumptions: score deltas modeled on observed lift from entity-home + schema + corroboration motions across comparable local-service brands.

START THIS WEEK

Six quick wins + questions for you

1 Reserve yourname.com (or .co) today — even a one-page site beats none.

2 Pick ONE handle and apply it to every profile this week.

3 Update your LinkedIn headline to role + outcome, not job title.

4 List every existing mention, award, and byline in one doc.

5 Draft the outline of your one definitive article.

6 Tell us your goal for the workshop so we tune your skill pack.

QUESTIONS FOR YOU — TO SHARPEN YOUR GCT

? Dual employer identity: Is Chambers & Co. Marketing actively taking on clients right now, or is it essentially dormant while she's at IdeaTek full-time? The answer changes whether we're building a consultancy brand or a corporate executive brand.

? Title inconsistency: Her IdeaTek website title is "VP of Marketing and Community" while LinkedIn says "VP Sales & Marketing." Which is current and preferred? The "Community" component is a differentiator worth owning publicly.

? SERP collision: She's virtually unfindable on Google behind a Washington realtor, UK editor, and others. Does she know this? Is she concerned about it? Does she want to rank for her own name?

? LinkedIn activity: Is she actively posting on LinkedIn? 952 followers is solid for a B2B executive - what cadence, if any, does she currently maintain?

"The meta-play: do the work, make it visible, then make it repeatable." — Dennis Yu